



Revision number: 2

Purchasing Agent: DEBBIE GUNDERSON

Item: DATA COMMUNICATIONS EQUIPMENT AND ASSOCIATED OEM MAINTENANCE & TRAINING (ROUTERS & LAN/WAN WIRELESS) (WSCA)

Vendor: 94833A IBM Corporation
420 East South Temple
Salt Lake City, Utah 84111

Internet Homepage: www.ibm.com

Telephone: (801) 328-6638

Fax number: (801) 328-6191 or 801-328-6638

Contact: Jennifer Herron

Email address: herronj@us.ibm.com

Brand/trade name: Various (See attached)

Price: SEE ATTACHED PRICE LIST

Terms: Net 30

Effective dates: 06/30/02 through 05/31/04

Days required for delivery: Based on availability

Price guarantee period: Discounts good through term of Contract

Minimum order: One item

Min shipment without charges: FOB Destination, Freight Prepaid

Other conditions: FOUR (1) YEAR RENEWAL OPTIONS.

NOTE: PRICE DISCOUNT CORRECTIONS..

Remitt to: IBM Corporation
P.O. Box 61000 BO 1896
San Francisco, CA 94161-1896

This Statewide Contract is an "AR" (Authorization Required) contract. Authorization is required before purchase can be made. The Authorization requirements and procedure is detailed in the attachment to the contract. Orders may be placed only after Authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



AUTHORIZATION REQUIRED: DAS/ITS (INFORMATION TECHNOLOGY SERVICES) ADMINISTERS STATE AGENCY PURCHASES FROM THIS CONTRACT. STATE AGENCIES (EXECUTIVE BRANCH) MUST COORDINATE THEIR PURCHASE THROUGH DAS/ITS AND MAY NOT PURCHASE DIRECTLY FROM THE CONTRACTOR. PLEASE CONTACT DAVID LEE AT 801-537-9251 OR JOHN STUCKI AT 801-538-3828 WITH DAS/ITS FOR ASSISTANCE. DAS/ITS WILL CHARGE STATE AGENCIES BASED ON DAS/ITS' UNIVERSAL SURCHARGE RATE PLAN. POLITICAL SUBDIVISIONS (SUCH AS HIGHER EDUCATION, PUBLIC EDUCATION, CITIES AND COUNTIES) MAY PURCHASE DIRECTLY FROM THE CONTRACTOR WITHOUT STATE INVOLVEMENT.

AWARD CATEGORIES AND BRANDS

Routers: Cisco, Lucent, Nortel, Alcatel

LAN/WAN Wireless: Cisco

Switches - Cisco, Extreme, Nortel, Alcatel

Discounts:

<u>Vendor</u>	<u>Products</u>	<u>Wireless</u>	<u>Routers</u>	<u>Switches</u>
Alcatel	Routers and Switches	N/A	35%	35%
Cisco	Routers, Enterprise Switches and Wireless Products	37%	37%	37%
Extreme	Switches including 2 Year Warranty	N/A	N/A	33%
Nortel	Routers and Switches	N/A	32%	32%
Lucent	Routers	N/A	37%	N/A

Price List

To access the website for pricelist, go to <http://www.ibm/gold/wsca>

WSCA Website:

<http://www.aboutwsca.org>

FINET COMMODITY CODE(S):

20464000000

20623000000

20621000000